

beNeering

Architecting SAP-native operational procurement layer in S/4HANA environment

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Your hosts and speakers



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Agenda for today's webinar

1

**S/4HANA
transformation
challenge**

2

Asapio &
BeNeering
Intro

3

5 decisions
that make the
difference

4

Value for IT,
requesters and
enterprise

5

Q&A



The starting point

1

**S/4HANA
transformation**

2

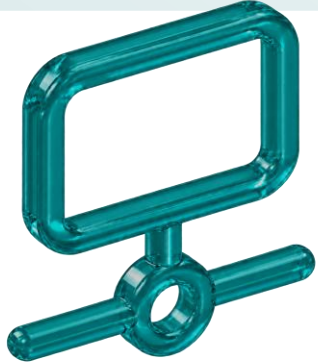
**A modern requester
front-end is wanted**

3

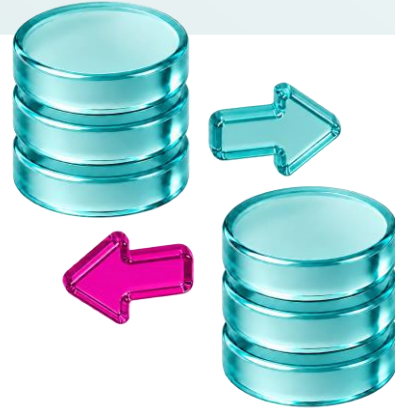
**... and it must be
executed in SAP**



The conventional answer comes with a bill



**Building &
running
middleware**



**Replicated
master data**



**Errors hide
in a queue**



**Clean Core
compromised**

Is there an alternative?



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ASAPIO

SAP Procurement Consulting - Expertise & Technology

20+

Years of SAP
Expertise

350+

Enterprise
Customers

SAP OEM

Software
Partner

Global

Customer
Base

SAP S/4HANA & Ariba

- ▶ End-to-end Sourcing & Procurement Integrations
- ▶ SAP Ariba Central Procurement & Direct Materials Sourcing
- ▶ AI-driven custom app development on SAP BTP
- ▶ Packaged services offerings, e.g:
 - Lean Services migration toolkit
 - MS Teams Integration for SAP Approvals
- ▶ Business AI

ASAPIO Integration Add-on

- ▶ SAP-native OEM-certified integration
- ▶ Codeless - no ABAP required
- ▶ Included in SAP Fieldglass ERP Edition
- ▶ Real-time, bidirectional data flows
- ▶ S/4HANA & ECC compatible
- ▶ Ariba multi-backend integration

SAP Fieldglass

- ▶ Certified SAP Fieldglass Partner (2016)
- ▶ 150+ customers, 70+ global projects, 30 countries
- ▶ Contingent Workforce Management
- ▶ Services Procurement (PM/PS)
- ▶ Blueprint to go-live & AMS support

Global References:

Nestlé | Boehringer Ingelheim | Mercedes-AMG | Microsoft | Petroleum Development Oman



BeNeering – who we are

2007

foundation year

40+

customers in 85 countries

80+

SAP senior experts
and young AI talents

350 000+

users in large enterprises,
SMEs and public sector

- Solution development in co-innovation with customers
- Team with in-depth SAP and procurement experience
- Open to developing customer-specific extensions
- Private, independent and financially stable

28%+

Y2Y revenue growth
over last 5 years



8

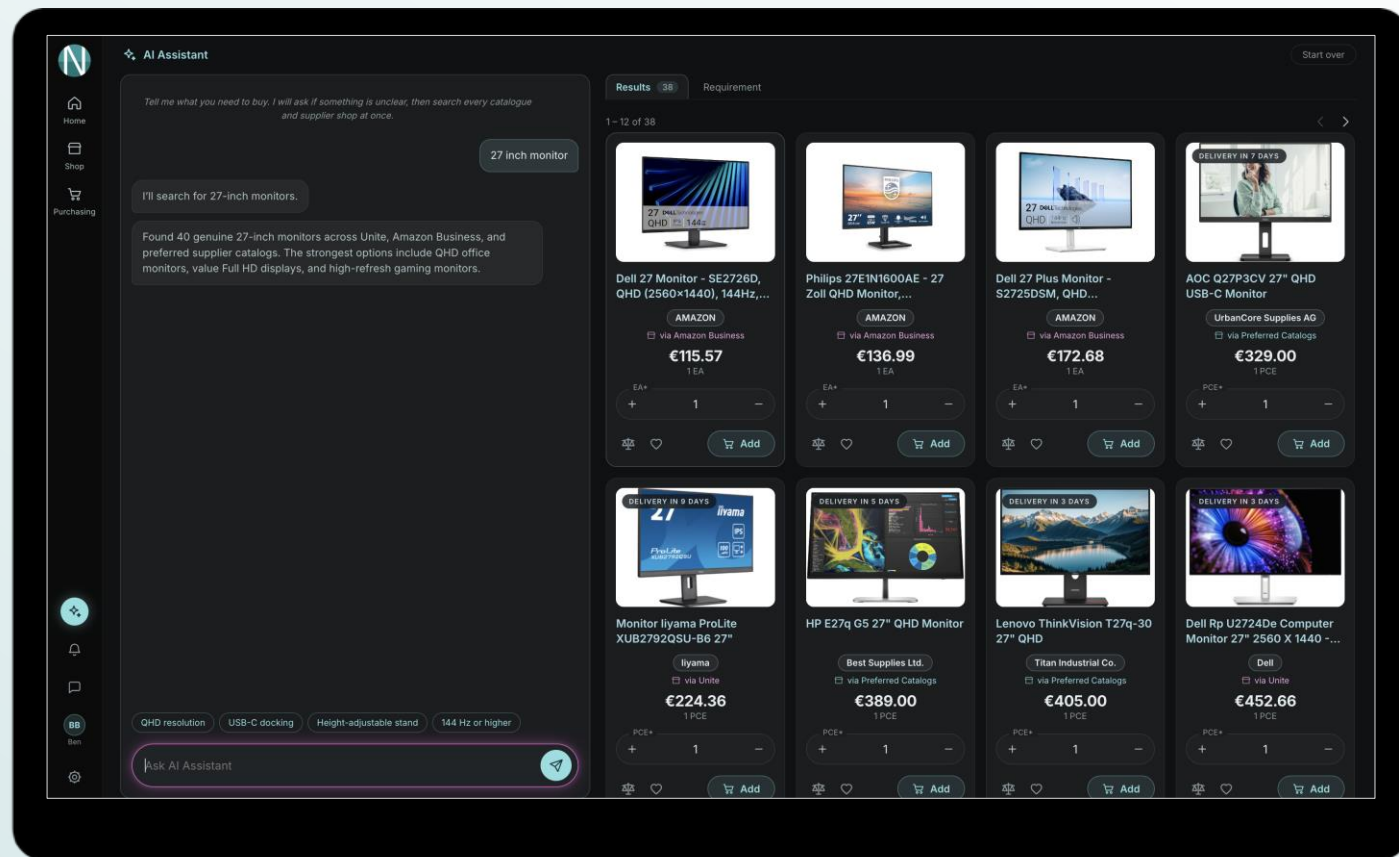




We put requesters in focus...

Time savings, efficiency, satisfaction

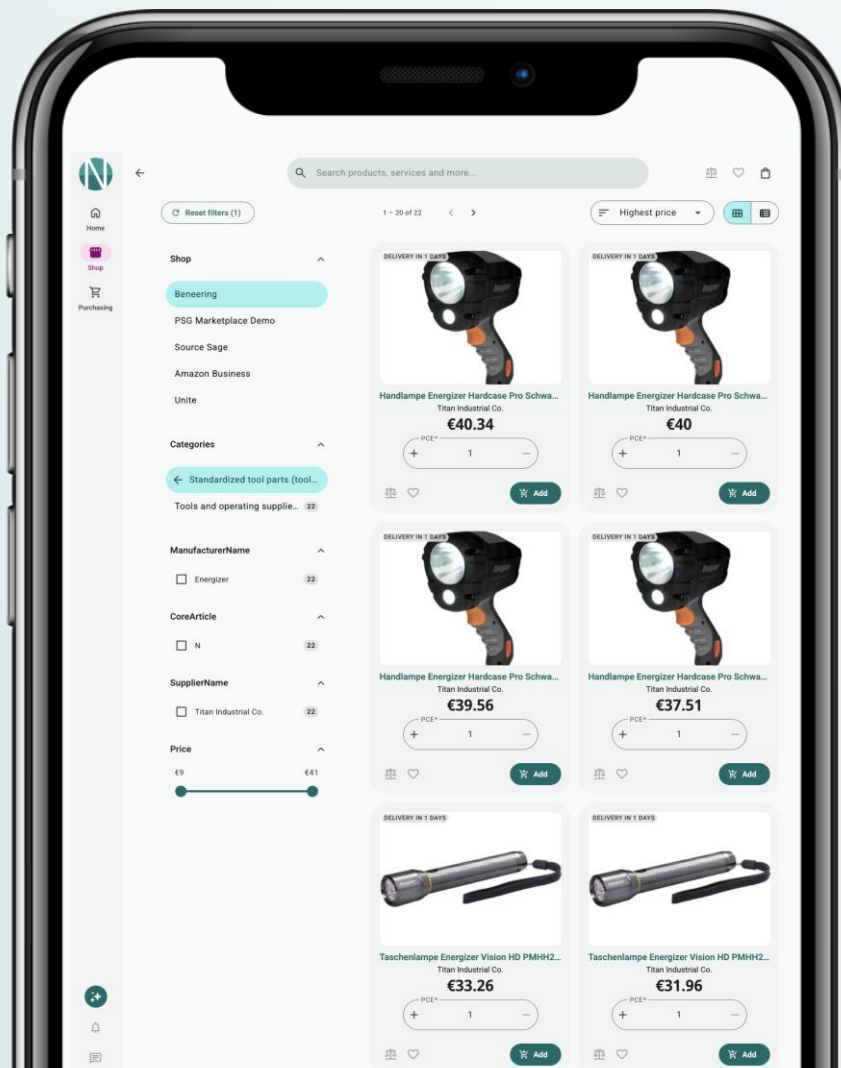
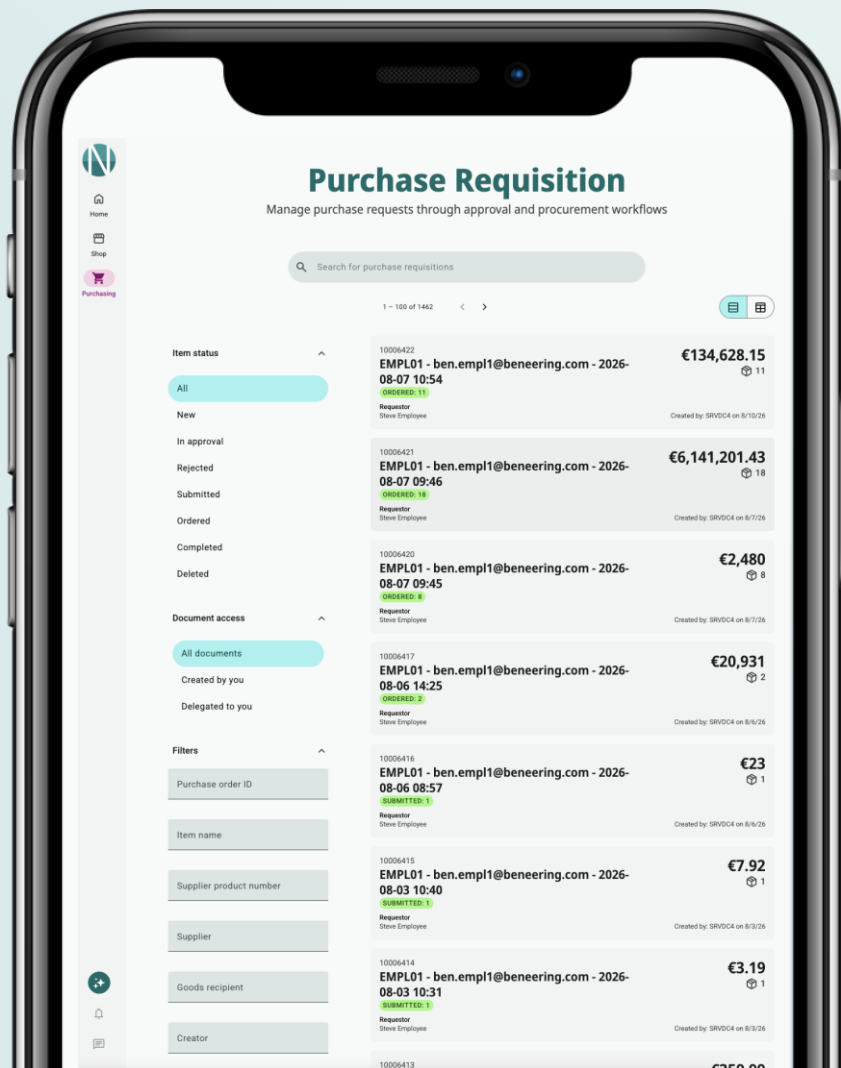
- One place to start any request
- No procurement know-how needed
- Search in natural language
- AI guiding at every step
- Real-time SAP data suggestions
- Real-time status





...freeing up procurement team while ensuring compliance...

Less routine work, full policy compliance, more spend under management



- Requester self-services = no touch for procurement
- Only true freetext requests
- Freetext requests complete and properly structured
- Purchasing rules, workflows, and approvals defined in SAP apply automatically

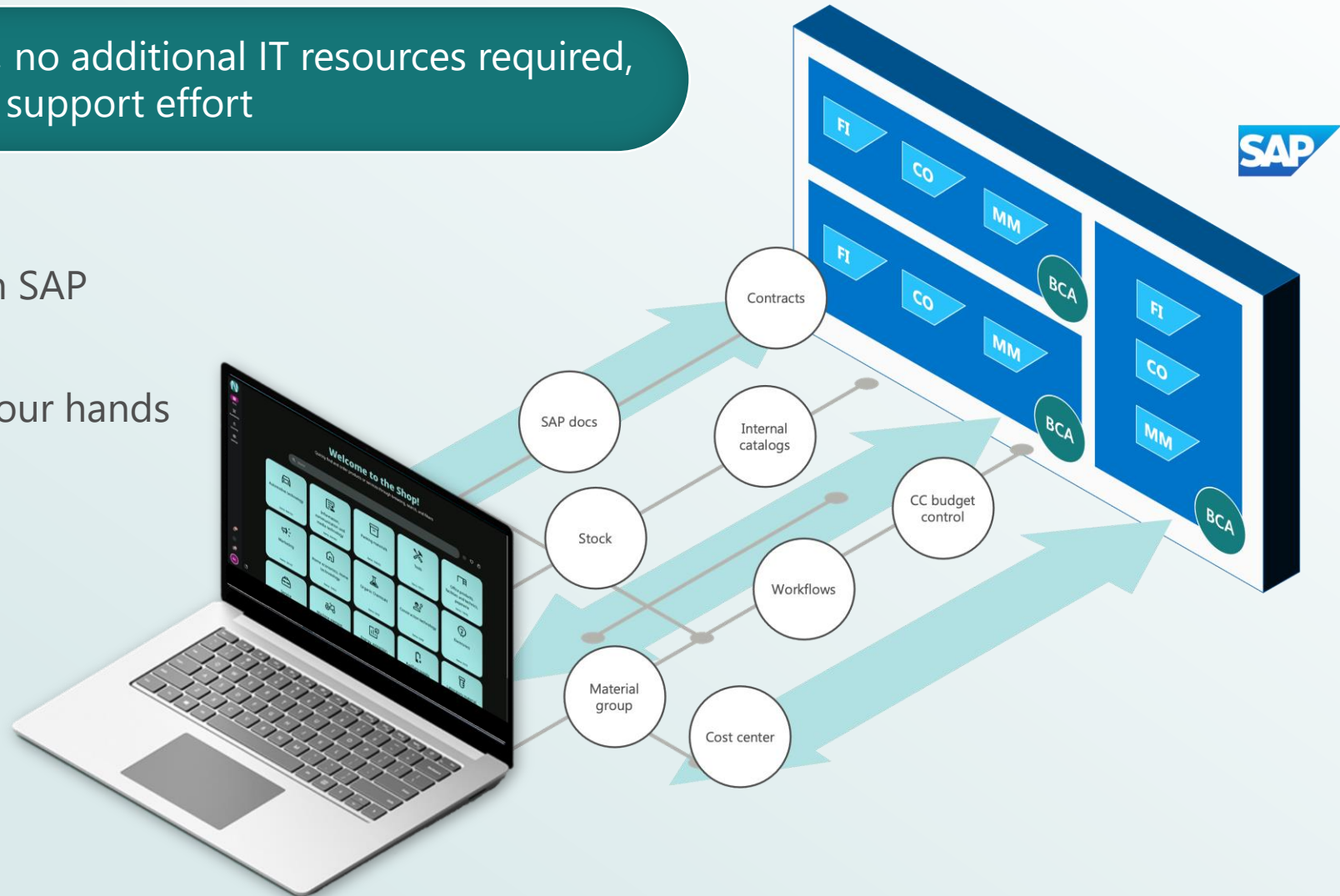
* Numbers reported by BeNeering customers



...and making support easy for IT with optimal TCO

Optimal implementation time, no additional IT resources required,
minimal support effort

1. No middleware
2. Master data read live from SAP
3. Business logic stay in SAP
4. Flexibility and control in your hands
5. Leverage your SAP skills





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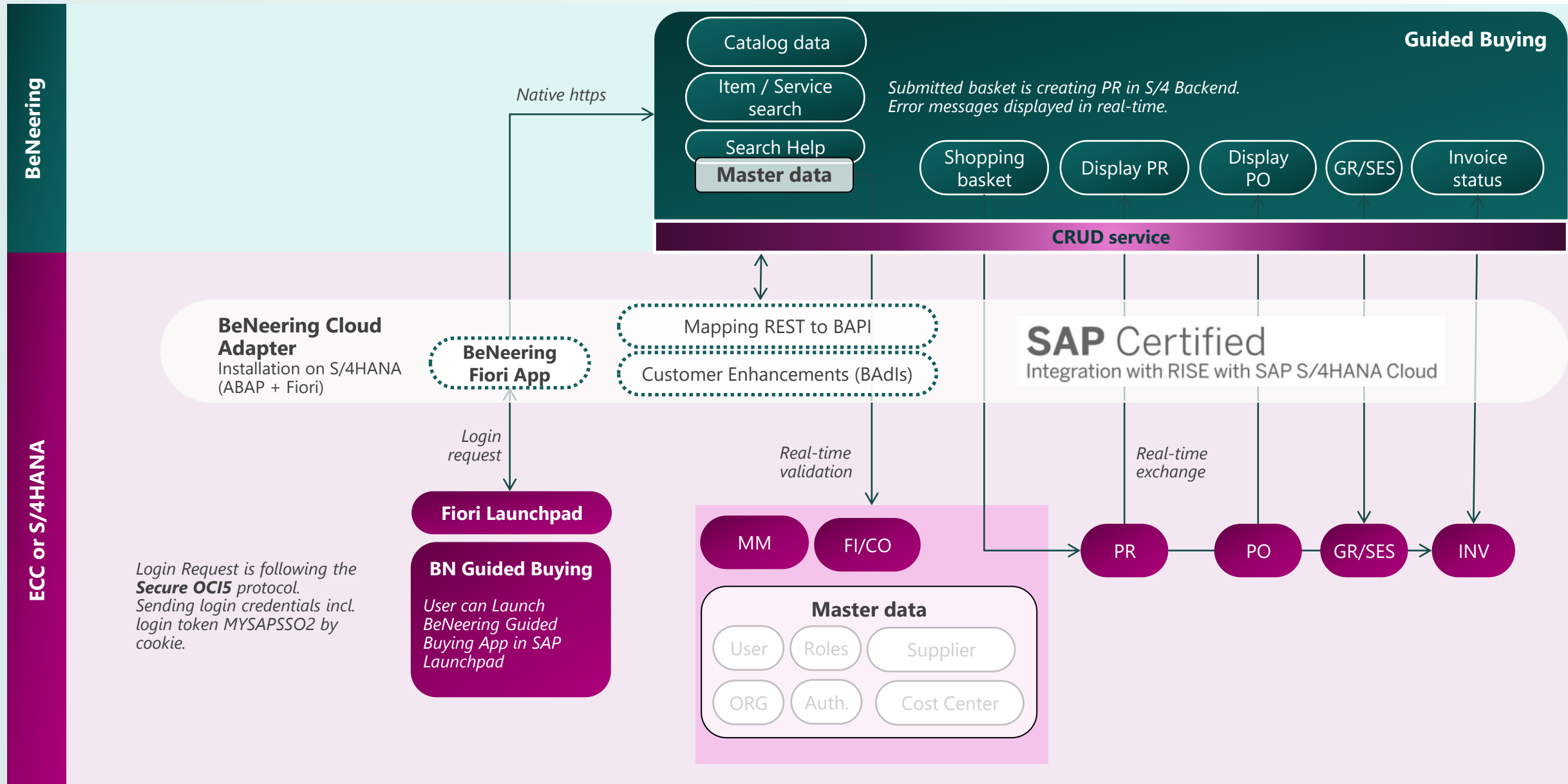
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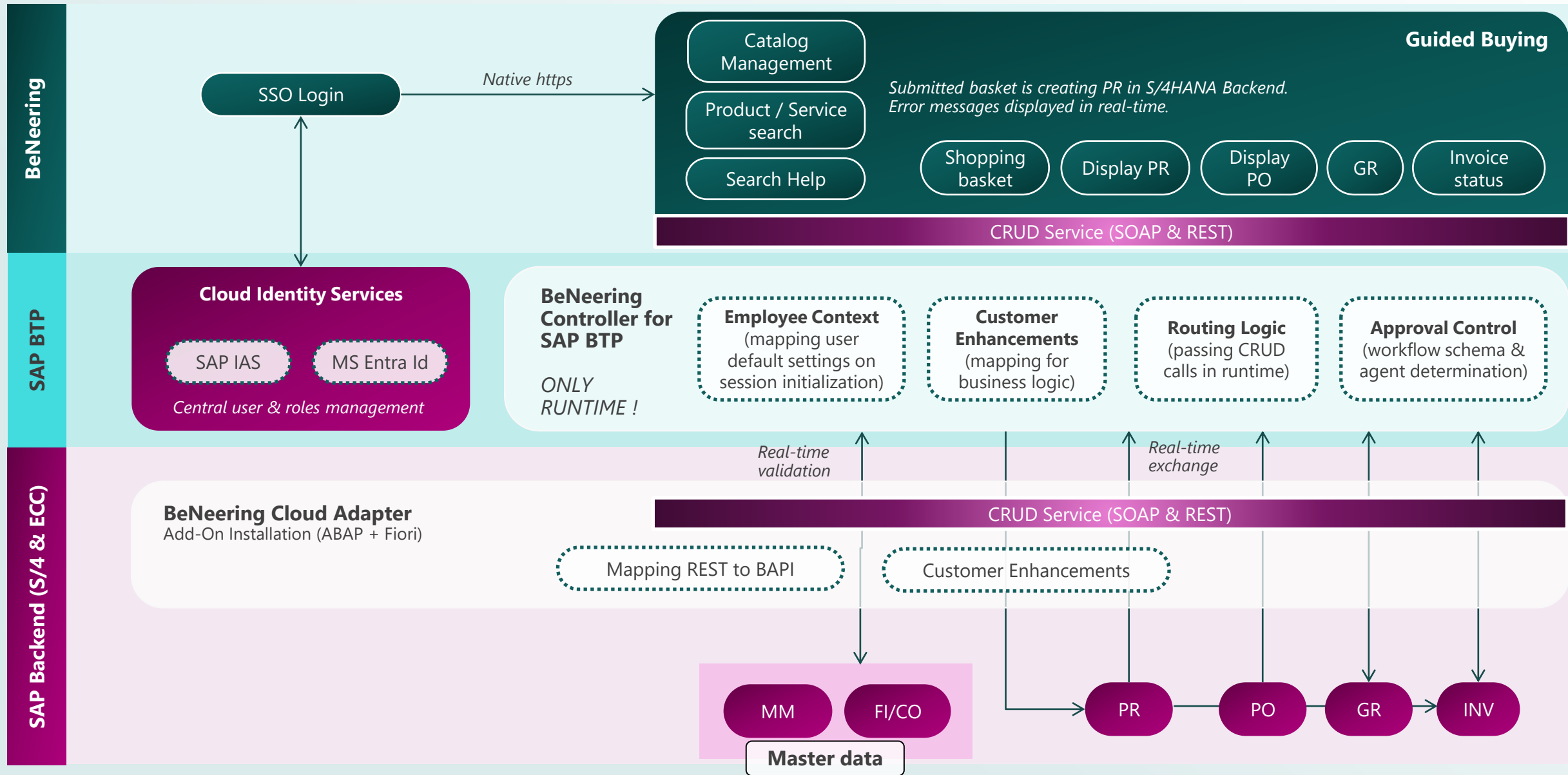


1 Middleware approach





Data exchange in multi-backend architecture





1 Middleware approach — the impact

For the enterprise architecture

- No logic on middleware: no monitoring, no mapping
- Less complexity, no updates on Web Service needed
- No in-flight queue to operate or reconcile
- No need for integration-monitoring team and no failed-message backlog to own

For the business

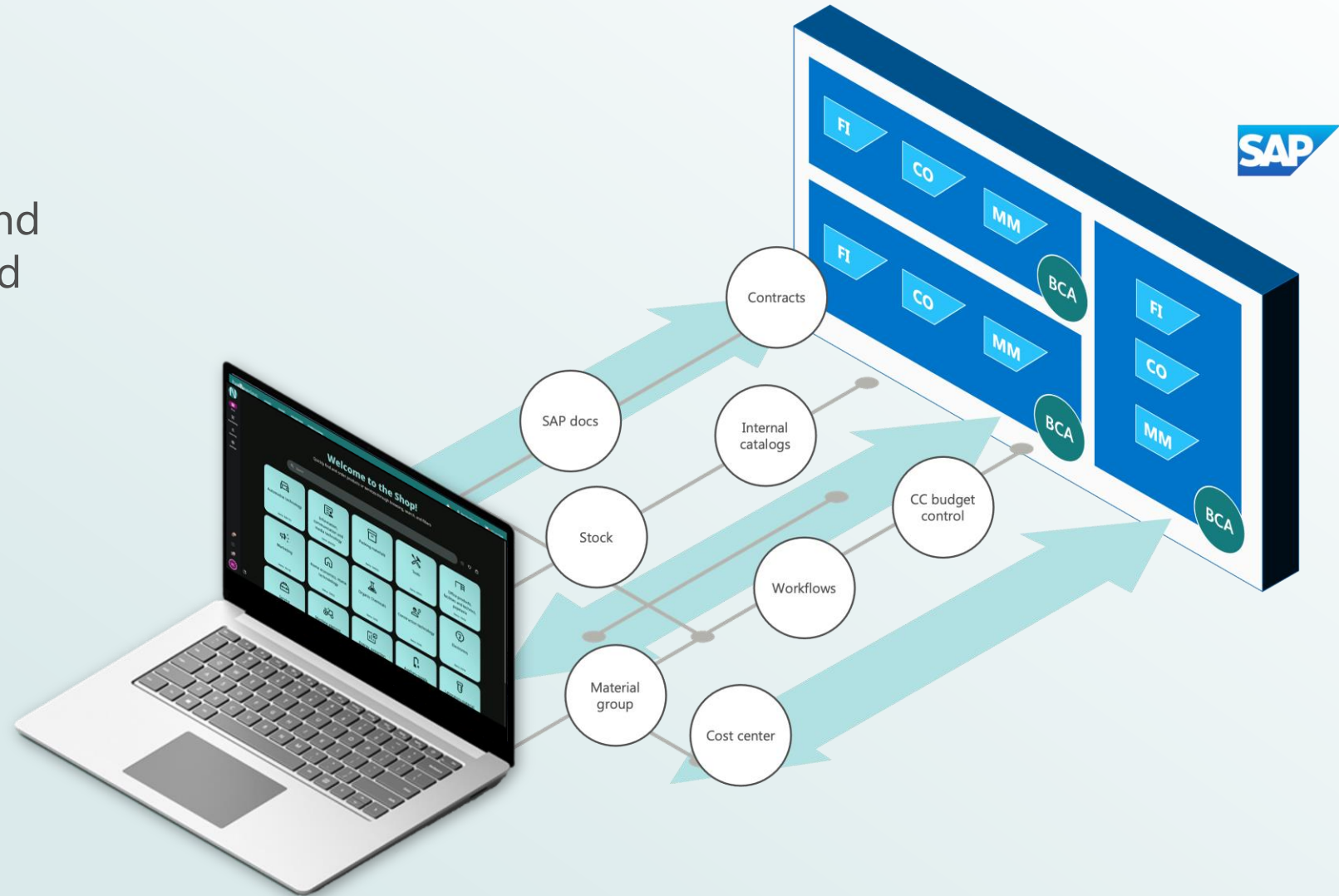
- Instant PR creation in SAP — no waiting for a batch to run or a queue to clear
- Faster PR execution time, efficiency growth
- Real time status at any moment



2 Master data read live from SAP

Master data is not replicated into BeNeering.

It is read live from the backend when a request is created and data is needed.





2 Master data read live from SAP — the impact

For the enterprise architecture

- No replicated master-data store enters your landscape: nothing to size, secure, back up or keep in sync, and no reconciliation job to run
- Governance stays where it already is, in SAP, with no second copy to audit
- Less configuration, because the data and logic already live in the ERP: less effort, faster implementation

For the business

- The supplier, cost centre and GL account a requester picks are always the live SAP values — so they can't choose something that's been blocked, renamed or closed since the last sync
- Search helps bring live SAP data
- Fewer requests bounce back for "wrong data" — the data is correct at the point of entry



"Cost center changed, supplier blocked..."

1

We all ordered something on certain cost center



Purchasing Tool



Meanwhile, in SAP the cost center is de-activated or changed

2

Great, let's accumulate your requests and transfer them to SAP



Middleware

3



Thanks, but this cost center is no longer active

4

Oh, no...
What do I do with all these errors?



Middleware

5

1 HC for error handling? In AI times?

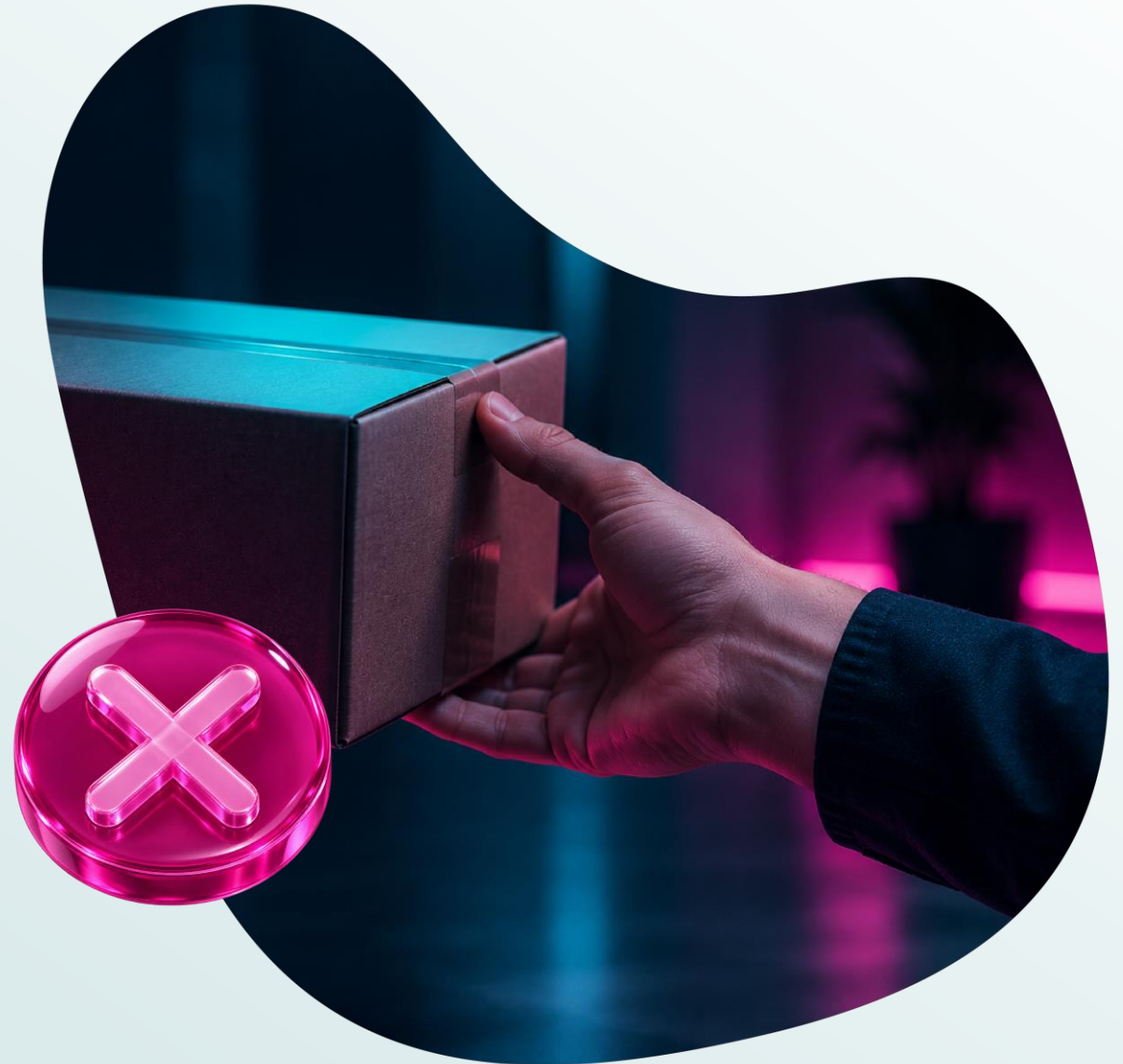


Where's my stuff!?!?



3 Business logic and user management stay in SAP

- No data or process duplication: core business logic stays in SAP
- Workflows existing in SAP can be leveraged
- User roles and authorizations from SAP could be used
- Documents (PR, PO, GR, SES etc.) could be processed either in BeNeering or in SAP - and visible in both
- SAP customizing or custom applications are fully leveraged





3 Business logic and user management stay in SAP — the impact

For the enterprise architecture

- SAP stays as single point of truth for documents (from PR to GR/SES) – no documents stored in BeNeering
- No parallel data model or process engine to maintain: nothing diverges from SAP over time, and there is no second implementation to regression-test each time the core changes
- Your audit and compliance scope stays in one system
- Operating costs stay lower

For the business

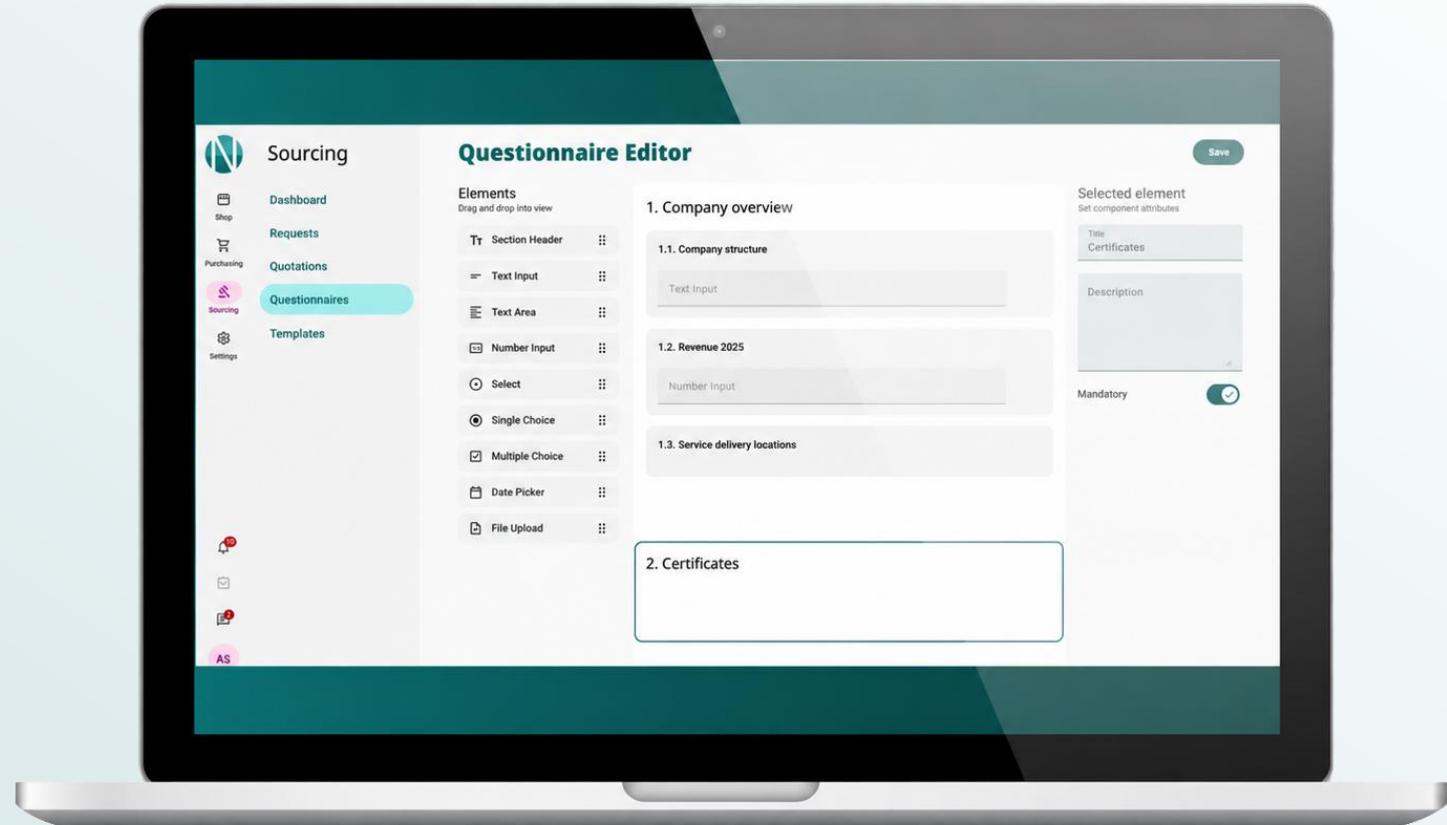
- Requesters get exactly the same result they would in the ERP — same approvals, same checks, same document — without ever opening SAP
- There's no second system with its own quirks to learn, and no risk that the front-end and SAP disagree about what was ordered



4 Flexibility and control in your hands

Independence from the vendor for process changes and extensions — you stay in control.

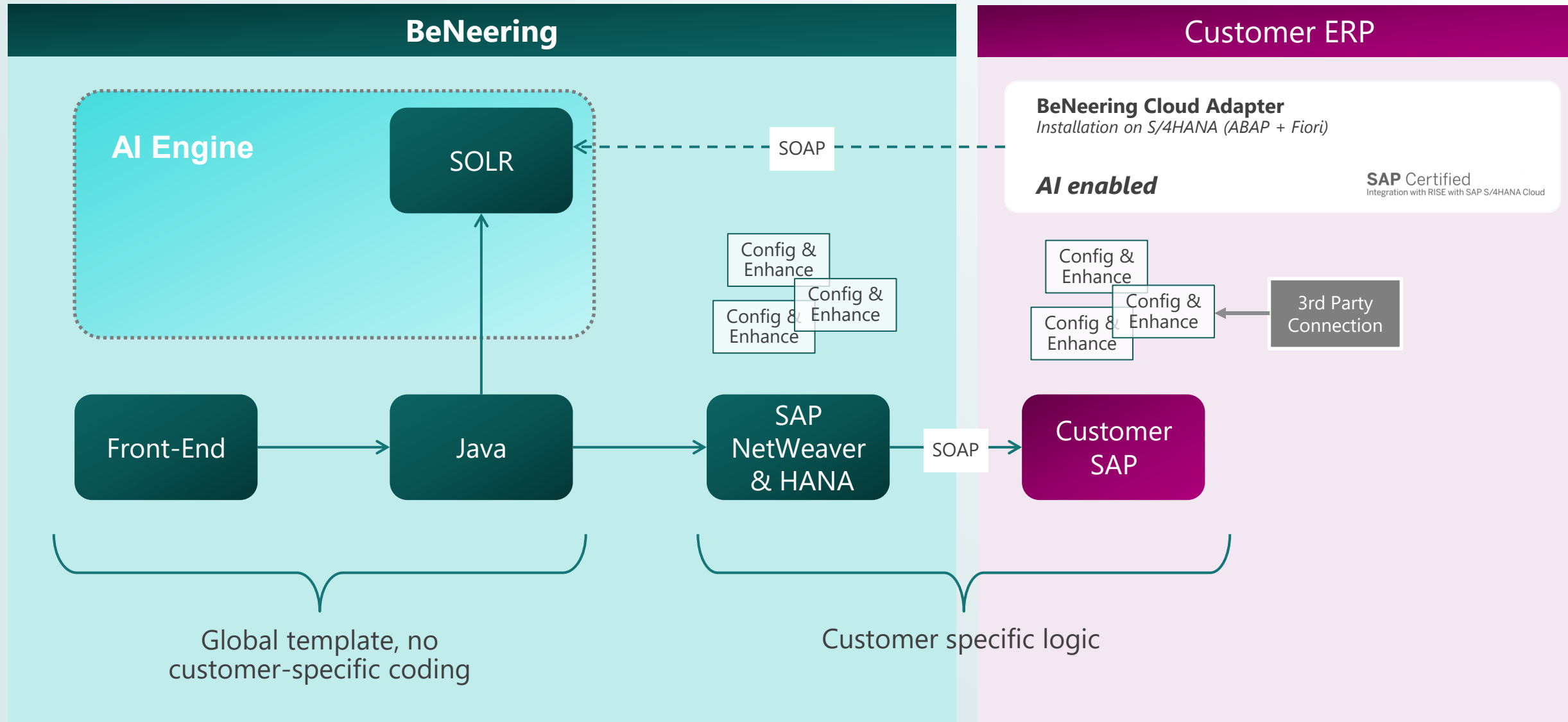
- Much of the configuration is done by the customer directly in BeNeering — adding fields to a shopping cart header or item, building new catalogue views, customizing screens through dynamic cloud forms, without coding
- Process changes, workflows and extensions stay under the customer's control
- The custom logic sits on the BTP Controller and in the BCA, keeping the backends clean core





System architecture for SAP On-Premise / Private edition

Core Components, Customizing & Enhancement options





4 Clean core ready: Flexibility and control in your hands — the impact

For the enterprise architecture

Nothing custom lands in the SAP core, so it stays Clean-Core and upgrade-ready: adjustments are configuration outside the backend, keeping them off your development and regression-test scope and out of the upgrade path.

For the business

New catalogue views, extra fields on a cart, a tailored form for a tricky category — these are configured in-house, without a development project. So when a team says "our requests need to capture X," it can actually happen in a reasonable timeframe, and the tool keeps fitting how people really buy instead of forcing them around it.



5 Leverage your SAP skills

Reuse the SAP and ABAP expertise you already have in-house

- Customer-specific logic runs in ABAP, on the BTP Controller or in the BCA, the same language and toolchain as the backend
- There is no proprietary runtime and no vendor-specific extension language, so extensions live in the SAP world your team already governs and are maintained with the SAP and ABAP skills you already have in-house





5 Leverage your SAP skills — the impact

For the enterprise architecture

- No proprietary runtime or new toolchain to introduce, license or staff: extensions fall under your existing SAP governance, change process and support model
- No separate skill silo or vendor dependency to carry.

For the business

- When something needs adjusting — a new field, a changed rule — the same in-house SAP team fixes it, in the system they already run
- Requesters get changes faster and don't wait on an outside vendor, and the behavior they see stays consistent with the rest of their SAP world



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**Beyond Materials:
BeNeering Service Procurement for
SAP-centric enterprise – effortless,
real time and compliant** (17.09.2026)



**Closing the Execution Gap: The
Procurement Benchmarks Top
Performers Consistently Hit—**
BeNeering webinar together with
Hackett (06.10.2026)



**The Procurement Orchestration
Layer for multi-SAP landscapes:
Central Control with the Controller
for SAP BTP** (12.11.2026)

In-person events:



ProcureCon Europe —
Cologne (22.-24.09.2026)



DPW — Amsterdam (30.09.-
01.10.2026)



DSAG Jahreskongress —
Cologne (06.-08.10.2026)

**16. BESCHAFFUNGS-
KONGRESS DER
KRANKENHÄUSER**

**Beschaffungskongress der
Krankenhäuser — Berlin**
(30.11.-01.12.2026)

beNeering

Thank you

